# THE BUYING PROCESS

The buying process can be a bumpy road to travel. I will be an invaluable source of knowledge, contacts and advice, helping you turn the process of buying a piece of property, into a successful search for a home that's right for you.



### **CONSULTATION**

Help me to thoroughly understand your needs, then enter into an agency relationship:

- Buyers Agency Acknowledgment Form
- Buyers Exclusive
   Agency Agreement
- Disclosure of Representation in Trading Services
- Fintrac Form

STEP 2



### THE SEARCH

Once you've established financial qualification and deposit requirements, tour and view properties that fit your criteria until you find your dream home!

STEP 3



## FIND YOUR DREAM HOME

So you've found your Dream Home! What next? I will assist you with deciding on key elements of your offer: Price, Deposit Amount, Dates and Subject Clauses/ Conditions. STEP 4



### **THE OFFER**

I will prepare your written Contract of Purchase and Sale, and then present and negotiate your offer to purchase.

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STEP 5

### **DUE DILIGENCE**

- Inspection
- Title Search
- Property Disclosure
- Environmental
- Home/Fire Insurance

### REVIEW STRATA DOCUMENTS

- Form B
- Strata Minutes and By-laws
- Financial Statements
- Engineers Report
- Registered Strata
   Plan
- Depreciation
   Reports

STEP 6

STEP 7

COMPLETION

Money and Title

are exchanged

on your behalf.



### REMOVE SUBJECTS

Exciting day!
Submit deposit and select a Lawyer/
Notary to complete the closing documentation.
Arrange for movers, transfer utilities, insurance, forward mail, etc.
Visit Lawyer/Notary to sign closing documentation.

### STEP 8





#### **POSSESSION**

Receive the keys to your new home!

### **ANTHONY IBHAHE**

Building Relationships. Creating Results.